LONG-TERM ECONOMIC FUNDAMENTALS FOR THE UNITED STATES & LOCAL COMMUNITIES

Considerations for Strategic and Community Planning

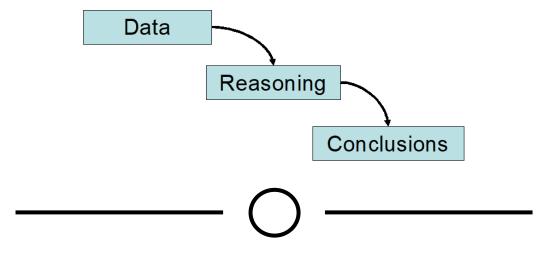
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Peering into the future before it becomes present

Operating at the intersection of commerce and community, we provide applied research and rigorous analysis to facilitate objective support for sound decision making, planning and monitoring.



<u>Summit Economics</u>, LLC provides research and consulting services in applied socio-economics, public policy, market research, economic and fiscal impact analysis, public-private incentives, sustainable development and adaptation, real estate research, urban economics, and strategy planning. Our most frequent engagements support decision-making, quantify visioning and planning, develop performance metrics, or assist with risk management.

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Above average inflation due to:

Supply drag

- Reshoring supply chains
- Labor shortages
- Services capacity

Fed has slowed demand

 High interest rates have stymied pressure on inflation and asset values

Government

- Laws and Regulations
- Sanctions & Tariffs
- Helicopter Money and continued high federal deficits

Employment

- Labor force participation
 - Boomers down 2 million
 - Immigration barriers
 - Criminal justice
- Great resignation
 - Asset prices
 - Age & lifecycle
 - Improved healthcare access
- Great reprioritization
 - Retraining & education
 - Family and health
 - Emergence of Al
- Drugs, alcohol & addiction



The Great Disequilibrium through 2035

- Generational shifts and aging populations in more developed world, younger in less developed world
 - Intergenerational wealth transfer
 - Post peak earning/productivity
 (Boomers) growing
 earnings/productivity (all others)
- Growing societal and workplace diversity
- Technology
 - Information (AI, autonomous, big data, Cybersecurity)
 - Biotech (gene editing, new materials, microbiomes, MRNA, health monitoring, alt-proteins)
- Wellbeing
 - Housing cost
 - Infrastructure reliability & safety
 - Health (obesity, mental, viruses, drug & alcohol abuse, aging)
 - Safety in public settings

- Climate Change
 - Rising seas, extreme weather, biodiversity & ecosystem crises, increased average temperatures
 - Greater financial risks as markets transition and insurance reprices
- Global overpopulation
 - Water and food shortages
 - Mass migration pressures
- Escalating political-economic volatility
 - More manifest conflict
 - Higher interest and inflation norms
 - Cyber and space warfare
- Global Trade
 - China sentiment
 - Strategic metals, manufacturing, and information systems
 - Cyber crime

Bottom Line

Long-Term (3-7 years)

- Good momentum due to technology, need for public investment, millennial generation, reassessment of defense strategies
- Potential stagnation due to high federal debt service, transfers reduction and higher taxes
- Continued inflation (2.5%-3.5%) due to persistent labor shortages, healthcare costs, decreased global trade, housing demand vs supply
- Possible asset price stagnation

Short-Term (0-2 years)

- Low likelihood of recession
- Greater volatility largely due to political risks at home and globally
- Inflation setting in at 3%
- Labor force participation increasing 0.5%,
- Housing and asset prices leveling
- Continued low unemployment

Heightened disequilibria increases turbulence and conflict due to challenges and potential collaboration due to opportunities for the astute with investment capacity



Challenges at the Community Level

- Workforce Availability
 - Right skills, work ethic
 - Certificate programs
 - Hybrid & remote working
 - Location Neutral jobs and businesses
 - New approaches to staffing there's an app for that
 - Lack of key trades to replace retirees
 - Lack of public transport and affordable childcare
 - Addictions, stressors, reliability
- Inflation slowing
- Stress on healthcare systems & services
- Crime and public paranoia
- Broadband redefines time & space, expenditure patterns, delivery modes, connectivity

- Housing shortage
 - Demographic and institutional demand (2nd homes, young household formation, retirees staying put)
 - Lot shortage (land use regulations, water & utility availability, land supply and cost)
 - Building codes and construction defects litigation
 - Exclusionary zoning prohibiting higher densities
 - Organizations developing their own workforce housing
 - STRs removing residential supply
 - Van lifestyles & homelessness
- Sustainability
- Diversity, equity, inclusion



FOCUS ON VALUE CREATION & MIDDLE GROUNDS TO BIDE THE TUBBULENCE

For additional articles on the current environment see:

- Challenges Ahead: Economic Concerns and Inflation Spell Trouble for 2024 Elections - ColoradoBiz Magazine (cobizmag.com)
- The Economics of Housing Inflation in Colorado: Exploring the Supply and Demand Imbalance ColoradoBiz Magazine (cobizmag.com)

For western state forecasts see: <u>Western Blue Chip Current State Forecasts | Seidman</u>
Research Institute (seidmaninstitute.com)

For the federal budget and economic outlook from the non-partisan Congressional Budget Office see: <u>Testimony on The Budget and Economic Outlook: 2024 to 2034 | Congressional Budget Office (cbo.gov)</u>



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